ADC

DIGGING DEEPER

Development of the Business & Lease Plan

- Get off to a good start
- Open book transaction
- Bring the lender in early
- Working teams
- Set time for drafts

Who does What to Whom?

Developer

- Prepare Environmental Assessment with Phase 1 & 2
- Surveys and legal descriptions
- Title work
- Financial analysis

Who does What to Whom?

Army

- Prepare Report of Availability
- Finding of Suitability to Lease
- Provide deeds, environmental records
- Financial analysis

Lease Structure

- Single lease
- Master agreement and multiple leases
- Lease evolvement
  - Meet with lenders